

Message Text

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67

ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 SS-20 CIAE-00 INR-10

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COM/OIM/WE/RCLARK

EUR/SOV-JLCOLBERT

EUR/EE-EESEGALL (INFO)

----- 019135

P 182113Z JAN 74

FM SECSTATE WASHDC

TO AMEMBASSY BUDAPEST PRIORITY

AMEMBASSY MOSCOW

AMEMBASSY VIENNA

UNCLAS STATE 011815

E.O. 11652:N/A

TAGS: BEXP, HU, UR, AU

SUBJ: ADVANCED BUSINESS SYSTEMS SEMINAR

1. GEN'L BINDING CORP. PLANNING TO DEMONSTRATE FOLLOWING EQUIPMENT AT SEMINAR: MINI-LAMINATOR, 9-INCH LAMINATOR, COMBINATION PUNCHING-BINDING UNIT. EQUIPMENT CARRIED IN 3BOXES, TOTAL WEIGHT 60 LBS, VOLTAGE EITHER 110/60 OR 230/50. PLS ADVISE RE VOLTAGE. WILL CUSTOMS CLEARANCE BE PROBLEM? REQUEST TABLE AT BACK OF SEMINAR ROOM OR OUTSIDE ROOM FOR DEMO AT BREAKS OR FOLLOWING SESSIONS.

2. SUPREME EQUIPMENT HAS CANCELLED RPT CANCELLED PARTICIPATION IN SEMINAR DUE TO CLAUSE IN CONTRACT WITH BRITISH PARTNER RE MARKETING IN EAST EUROPE. DOC REGRETS BUT COULD NOT CONVINCE SUPREME OTHERWISE.

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3. DUE TO CANCELLATION, HOSPITALITY FUND DOLS 400 SHORT.
PER TELCON WITH COLER ON 1/17, HE WILL RECOMMEND REDISTRIBUTION OF FUNDS ON HIS RETURN TO DOC ON TUESDAY, 1/22.
WILL PROBABLY BE DOLS 50 TO 75 EACH VIENNA/BUDAPEST AND
REMAINDER MOSCOW. WILL CONFIRM 1/22.

4. SEMINAR DIRECTOR HERTHA HEISS CANNOT ATTEND DUE TO
SCHEDULE PROBLEMS. NEW DIRECTOR ED BRIDGES, BUREAU OF EAST/
WEST TRADE. BRIDGES ASSIGNED TO DOC AS PART OF PRESIDENTIAL
INTERCHANGE PROGRAM WITH GOVERNMENT/INDUSTRY. PREVIOUS EMPLOYMENT WITH TENNECON INC. BRIDGES SPEAKS SOME RUSSIAN.

5. NASHUA REPRESENTATIVE NOW ERIK SKOUG, DIRECTOR
EAST/WEST TRADE OFFICE, NASHUA INTERNATIONAL. J.GEORGES WILL
NOT RPT NOT ATTEND.

6. COLER RECOMMENDS NO RPT NO CHANGES IN BROCHURE RE
BRIDGES AND SKOUG SINCE MATERIAL HAS GONE TO PRINTER.
SEMINAR CHAIRMAN WILL MAKE CHANGES WHEN INTRODUCING PANEL
MEMBERS.

7. SEMINAR PARTICIPANT COURAL, GEN'L BINDING, SPEAKS BOTH
GERMAN AND RUSSIAN FLUENTLY. WILL GIVE PRESENTATION IN HOST
LANGUAGE VIENNA AND MOSCOW. FOR BUDAPEST, COURAL HAS OWN
TRANSLATOR FOR GERMAN/HUNGARIAN INTERPRETATION.
TRANSLATOR USED BY COURAL PREVIOUSLY AND FAMILIAR WITH
COMPANY PRODUCTS. DOC DID NOT APPROVE ARRANGEMENT. TOLD
GBC THAT POST HAD MADE ARRANGEMENTS BUT WOULD REQUEST
POST PERMISSION FOR COURAL TO USE HIS OWN INTERPRETER.
PLS ADVISE.

8. FOR VIENNA. DOC REQUESTS COPY OF HEWLETT-PACKARD OUTLINE
FOR FILES AND TEAM BRIEFING, JANUARY 28. COLER DOES NOT HAVE
COPY.
RUSH

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TAGS: BEXP, HU, UR, AU
To: BUDAPEST VIENNA
Type: TE
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